



November 15, 2010

## MEMORANDUM

**TO:** District Board of Trustees  
**FROM:** Barbara R. Sloan, President *BRS*  
**SUBJECT:** Approval of Purchase over \$250,000.00

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### Item Description:

This item requests approval by the District Board of Trustees for purchases \$250,000 and above and authorize the trade in of current obsolete items.

### Overview:

Per TCC District Board of Trustees Policy # 03-04 any purchases over \$250,000 must be approved by the Board.

### Salient Facts:

Attached is a proposal to purchase Human Patient Simulators and other health care items for the Ghazvini Center for Health Care Education. The items shown were competitively bid by Florida State College at Jacksonville on December 14, 2009 under their RFP #2010-29. The total of this request is \$300,848.59 which reflects a trade in discount of \$64,293.71 for the following items:

- Meti Human Patient Simulator (property # 005572) purchased in 1998 for \$200,000 ,
- Merlin Bedside Monitor (property # 005549) purchased in 1998 for \$32,288.95
- Pediatric Patient Simulator (property # 008630) purchased in 2000 for \$137,050.00

All items to be traded in are fully depreciated and will be removed from property records.

### Past Actions:

None

### Future Actions:

None

### Funding/Financial Matters:

This procurement is being funded by the TCC Foundation's Healthcare Provision and Excellence Campaign.

### Staff Resource:

Teresa Smith

**Recommended Action:**

Authorize staff to purchase this equipment from METI Learning and trade in the items shown above.



6300 Edgelake Dr.  
 Sarasota FL 34240  
 United States  
 Fax (941) 377-5590  
 Tax ID # 22-3437089

**Attention:**

Dormeus, Carla  
 Tallahassee Community College  
 444 Appleyard Drive  
 Tallahassee FL 32304-2895

**Ship To:**

Tallahassee Community College  
 444 Appleyard Drive  
 Tallahassee FL 32304-2895

**Quote**

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**Date** 9/30/2010  
**Quote #** 128799  
**Terms** Net 30  
**F.O.B. Sarasota**  
**Expires** 12/29/2010  
**Sales Manager:** Blumberg, Read  
**Phone Number** (941) 400-7260

Item	Quantity	Description	Unit Price	Amount
HPS-010	1	Adult Human Patient Simulator Base Unit - 010	235,450.00	212,611.35
		HPS-010 Human Patient Simulator Includes: Full Body Instrumented Adult Mannequin, Computer and Control Rack, Full Function Monitor Interface, Enhanced Drug Recognition System, Instructors Wireless Remote Computer, ACLS Learning Module, Two Seats for Basic Training at METI Facility, First Year Full System Warranty, Onsite Installation and Orientation		
MON-001	1	Monitor Interface Kit - Phillips (formerly HP)	1,701.00	1,701.00
Subtotal				214,312.35
HPS Trade-In Discount		HPS Trade-In Discount	-30.00%	-64,293.71
PED-101	1	PediaSim Plug and Play Mannequin	42,990.00	39,558.97
SFW-011	1	ASL: Program for Nursing Curriculum Integration - HPS	3,540.00	2,205.86
SFW-012	2	ASL: Program for Nursing Curriculum Integration - ECS	2,540.00	4,411.72
Subtotal				46,176.55
MUS-004	2	Muse Software Upgrade - PediaSIM ECS with Learning Modules	8,000.00	16,000.00
MUS-005	2	Muse Software Upgrade - BabySIM with Learning Modules	8,000.00	16,000.00
AIR-003	1	In-Room Portable Air Compressor - 120 VAC / 60 Hz	4,872.00	4,872.00
Subtotal				36,872.00



# Quote

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128799

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Item	Quantity	Description	Unit Price	Amount
5% Discount			-5.00%	-1,843.60
ECS-100	2	ECS Emergency Care Simulator Base Unit  Emergency Care Patient Simulator Includes: Full Body Instrumented Adult Mannequin, Instructors Laptop Workstation, Waveform Display, 5 Patients, 14 Simulated Clinical Experiences, 4 SCE Development Licenses and First Year Full System Warranty.	45,210.00	67,000.00
ISO-001	1	Installation & System Orientation  HPS-010, PediaSIM Plug and Play and all Learning Module software are priced based on Florida State College - Jacksonville State Contract  ECS-100 is currently under promotion for \$33,500.00 and the Muse is quoted at the lesser price rather than the GSA plus price.	2,625.00	2,625.00

**Total \$300,848.59**

**ALL SALES ARE CALCULATED IN US DOLLARS**

**RETURN POLICY:** ALL SALES ARE FINAL. At the sole discretion of Medical Education Technologies, Inc., the exclusive remedy of the Buyer shall be repair of defective product or replacement of defective product with current version (or configuration) of the identical product. Buyer shall, at its own cost and expense within a reasonable amount of time, return defective product to Medical Education Technologies, Inc.

**SALES TAX:** All applicable Sales Tax will be added to the final invoice.

**DELIVERY:** Estimated within 90 days from date of Purchase Order within the Continental United States.

**SUPPORT:** METI entitles you access to and support from our world-class Customer Support Service Group. 866-462-7920 (7am - 6pm Monday - Friday)

**TRAINING POLICY:** Cancellation Policy for Training or Consulting Services:

\* Product-related training shall be scheduled and completed within 9 months of the equipment shipment date or the purchase date of training when equipment has not been purchased.  
 \* For PNCI consulting, the visit shall be scheduled and completed within 9 months of the equipment shipment date or the purchase date of PNCI when equipment has not been purchased.  
 Pursuant to the standard Forza Maggiore provisions of the UCC, all scheduling for training and consulting is subject to the following conditions:

\*\* Training Conducted at a METI Facility ("off-site"):  
 The customer may cancel, without penalty, any training scheduled at the METI Education & Training Facility provided a written notice is received at METI 10 business days prior to the scheduled training date. If notice is not received by METI at least 10 business days prior to the class starting date, the customer shall pay the full amount for the entire course.  
 \*\*\* Training Conducted at a Customer Facility ("on-site"):  
 The customer may cancel, without penalty, any training scheduled at their facility provided a written notice is received at METI 15 business days prior to the scheduled training date. If notice is not received by METI at least 15 business days prior to the class starting date, the customer shall pay the full amount for the entire course.

Rescheduling Training that is properly canceled in accordance with this policy and rescheduled must be completed within the originally required timeframe, or the right to receive a credit will be forfeited. The customer may formally cancel the training with a contract modification for a complete credit, provided cancellation occurs within the appropriate advance notice requirements for cancellation as detailed above. Failure of the customer to adhere to the advance notice requirements of this policy shall constitute a waiver of this right.